

PROJECT OBJECTIVES:

The primary objective of this program is to use a team approach to help dairy producers improve the profitability of their business. CMDPT will help you:

- Organize a team of dairy business professionals to evaluate your dairy enterprise.
- Identify areas of improvement needed and suggest solutions for improving profits.
- Provide follow up meetings to monitor progress towards goals
- Measure financial progress

PROGRAM COST:

The cost to establish a team is \$200. Your team will have \$1000 to work with towards reaching your goals, \$700 for regular expenses and \$300 for technology items (computers, faxes, printers and computer virus's protection). Many agricultural professionals will be donating a considerable time commitment.

PROGRAM AREAS:

Additional Funds will be available for one of the following issues, Please contact your team leader for more information:

Regular

(FBM, consulting, software, and many other areas)

Special Project (up to an additional \$1000 available)

Special projects include farm transfers, partner formations, and new farm starts, herd expansion, milk quality.

An additional application is required for the special project area. This application will include a detailed description of the project with estimated costs.

DIAGNOSTIC TEAMS CAN BE FORMED TO ADDRESS:

- Milk quality issues
- Modernization and expansion
- Feeding and nutrition issues
- Farm estate and transfer planning
- Overall farm profitability
- Farm Business Classes

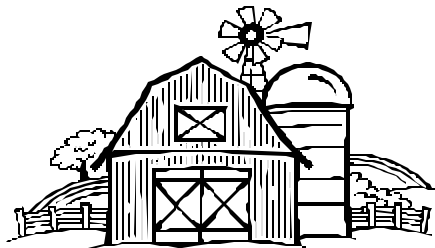
COLLABORATION AND FUNDING:

The Minnesota Legislature has funded \$1million dollars to 7 regional programs and the Business Planning Grants. The Central MN Dairy Profit Teams covers the following counties:

Benton, Stearns, Kandiyohi, Meeker, Cook, Todd, Sherburne, Morrison, MilleLacs, Carlton, Aitkin, St.Louis, Lake, Crow Wing, Kanabec, Pine and Wadena.

BUSINESS PERFORMANCE ASSESSMENTS:

Each individual farm will be required to submit two business assessments. These will be used to evaluate changes in profitability during the program. **This is a requirement of this program.**



ENROLLMENT:

If you are interested in being considered as a participating farm, complete the information below and return to:

Central MN Dairy Profit Team
Sarah Roerick
1242 Aardvark Rd
Burtrum, MN 56318
320-573-2872 Office
320-761-5502 Cell Phone
E-Mail: roerick@sytekcom.com

Name: _____

Address: _____

Town: _____

State & Zip Code: _____

County: _____

Telephone: (____) _____

E-mail: _____

Number of Cows: _____

Are you presently enrolled in FBM? _____

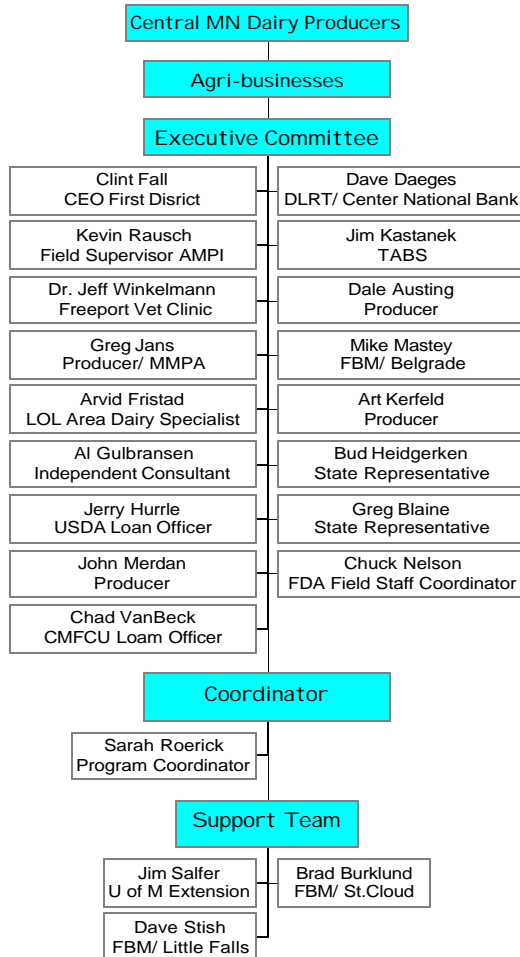
Do you presently have a team leader? _____

Their Name: _____

Do you need to have a team leader assigned to you?

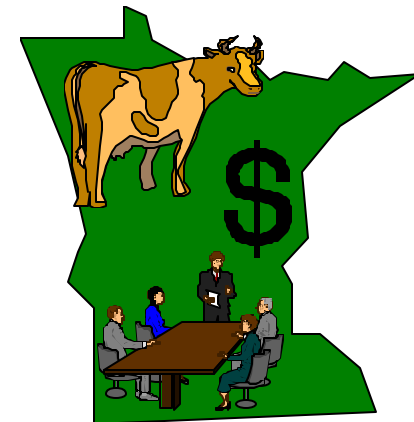
Central Minnesota Dairy Profit Team 2004-2005

“Enhance Dairy Farm Profitability, viability and attitude of Central Minnesota Dairy Producers through collaboration of industry, government and education partners.”



Central MN Dairy Profit Teams 2004 - 2005

A program to plan a more profitable future for your dairy farm through teamwork with your agricultural professionals.



Together
Everyone
Achieves
More

University of Minnesota Extension Service,
Minnesota State Colleges & Universities,
& Dairy Industry Partners Cooperating